

## ESSEC & Mannheim Executive MBA Asia-Pacific

### Reference Form

#### Applicant Details

Surname: \_\_\_\_\_ First Name: \_\_\_\_\_ Date of Birth: \_\_\_\_\_

#### Instructions to Evaluator

- The person named above has applied to the ESSEC & Mannheim Executive MBA Asia-Pacific program (Executive Master of Business Administration) at ESSEC Business School and has nominated you as their referee. We would appreciate your help in assessing the suitability of the candidate for this program by providing the information requested below.

- ESSEC Business School is a leading business school with campuses in France and Singapore. We admit high caliber candidates with the talent and potential to become effective management leaders in their chosen careers. We aim to recruit motivated and committed individuals from all over the world. Participants are deliberately selected from a wide range of academic, cultural, and professional backgrounds. We consider each candidate's intellectual ability, previous work experience and management potential, as well as personal motivation and maturity, ability to work successfully in international project teams, international exposure, language skills and personal attributes.

**01** HOW LONG HAVE YOU KNOWN THE CANDIDATE, AND IN WHAT CONTEXT (NATURE AND FREQUENCY OF CONTACT)?

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**02** PLEASE DESCRIBE THE PERSONALITY OF THE CANDIDATE:

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**03** PLEASE EVALUATE THE CANDIDATE ON THE FOLLOWING CRITERIA:

	Outstanding (top 10%)	Excellent (top 25%)	Good (top 50%)	Average (bottom 25%)	Below Average (bottom 10%)	No info
Intellectual ability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Analytical skills	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Communication skills	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Teamwork	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Drive/determination	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Self-discipline	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Initiative	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Maturity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Social skills	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Leadership potential	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

ESSEC Asia-Pacific | 5 Nepal Park, Singapore 139408 | Tel: +65 6884 9780 | Email: emba-asia@essec.edu

**04** WHAT DO YOU CONSIDER TO BE THE CANDIDATE'S PRINCIPAL STRENGTHS/TALENTS?

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**05** WHAT DO YOU CONSIDER TO BE THE CANDIDATE'S WEAKNESSES OR AREAS THAT NEED TO BE IMPROVED?

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**06** WHAT IS YOUR OPINION OF THE CANDIDATE'S MOTIVATION TOWARDS, AND SUITABILITY FOR AN EXECUTIVE MANAGEMENT POSITION?

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**07** DO YOU FEEL THAT THE ESSEC EXECUTIVE MBA ASIA-PACIFIC PROGRAMME WILL ADD TO THE APPLICANT'S POTENTIAL FOR MANAGERIAL PROGRESSION?

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**08** MAY WE CONTACT YOU TO DISCUSS THIS EVALUATION WITH YOU?

Yes     No

**Evaluator Details**

Surname:	First Name:
Job Title/Position:	Organization:
Street:	Postal Code:
Town:	Country:
Phone:	Email:

Date:

Signature and stamp:

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Thank you in advance for your time and effort required to complete this reference form. Please either return this reference form to the candidate or send it directly to:

ESSEC & Mannheim Executive MBA Asia Pacific  
Tel: +65 68 84 9780  
Email: [emba-asia@essec.edu](mailto:emba-asia@essec.edu)

Please find an electronic version at  
[www.emba-asia.essec.edu](http://www.emba-asia.essec.edu)

